

Your Partner for Structured Solutions



Vontobel is a leading issuer of structured products

As a globally operating financial expert with Swiss roots, we specialize in wealth management, active asset management and investment solutions. We empower our colleagues to take ownership of their work and bring opportunities to life. Because we are convinced that successful investing starts with assuming personal responsibility. We relentlessly question the achieved, striving to exceed the goals and expectations of our clients. Vontobel Investment Banking creates specialized investment solutions for private and institutional clients. We follow a customer-centered digital business model, manage risks carefully, and build compelling service packages to get our clients ahead.

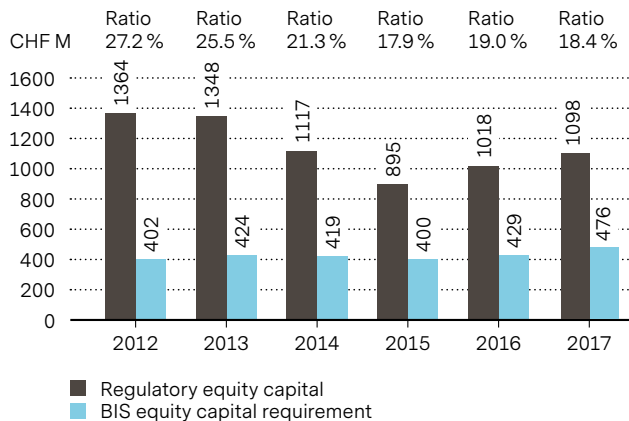
It takes proven performance to gain trust

During turbulent times on the stock market, you look for a reliable partner with longstanding experience and expertise. During calm phases, you wish to capitalize on innovative product ideas quickly and efficiently. You expect liquidity, transparency and first-class service as prerequisites for your structured investment solutions.

We offer thorough soundness and reliability

Moody's has assigned Bank Vontobel short-term deposit rating of Prime-1 and a long-term deposit rating of Aa3. The parent company, Vontobel Holding AG (the guarantor of securities issued by the subsidiary Vontobel Financial Products Ltd., DIFC Dubai), carries a long-term issuer rating of A3. The stricter capital requirements prescribed by the Swiss Financial Market Supervisory Authority FINMA entered into force on 1 July 2011. The Vontobel Group is now subject to a minimum capital requirement – defined as eligible capital as a percentage of risk-weighted positions – of 12%. With a BIS tier 1 capital ratio of 18.4%, Vontobel is very comfortably capitalized. It is significantly higher than the regulatory requirement and underscores our risk conscious business policy. It already meets the stricter capital requirements that apply under Basel III.

Solid equity capital base



Longlasting expertise and continuity

Our advisors and product experts have numerous years of experience and stand out because of their high level of skill and continuity in the structured products business. We distinguish ourselves through our profound expertise in creating, distributing and making a market for structured products. We can provide you with first-class solutions combined with topnotch service.

deritrade® MIP

by Vontobel

Vontobel deritrade® allows professional financial service providers to independently develop tailored investment solutions in real time for their clients. The expansion into a Multi Issuer Platform means products of six renowned issuers are now available directly from a single source. Thanks to the direct comparisons, investors enjoy unprecedented price transparency, and higher yields.

Product quality is reflected in product strategy and efficiency

We place importance on offering a wide variety of structures, but we know that diversification across all asset classes is essential to investment success. That is why we pursue an integrated product approach and offer structured products based on all asset classes. We put your personal market opinions on stocks, interest rates, currencies, commodities and

bonds into action in a targeted manner. Our product universe in Switzerland encompasses more than 12'000 solutions and more than 45 different structures across the following product categories: leverage effect, participation, yield optimisation and capital protection. Efficient processes enable us to maintain high product quality and to execute customers' wishes quickly and competently. In addition, for partner banks and Vontobel private clients, Bank Vontobel has developed the interactive tool deritrade®, which makes it possible to custom-structure derivative investment solutions.

We care about transparency

Turbulent times illustrate just how crucial an informational advantage can be. That is why we place great importance on transparency and are continually developing our product portal, derinet.com. We were the first issuer on the Swiss market to introduce historical performance simulations and detailed risk classifications for our products. Make use of our range of services including dynamic fact sheets, which provide extensive information about a given product's performance over its term to maturity.

Liquidity

Fair spreads are the hallmark of our market making for our products, and we continually strive to have tradable bid and ask prices set at all times in order to provide liquidity for our products. We enable you to reshuffle your portfolio holdings quickly and efficiently in a normal market environment.

Vontobel

The registered shares of the Vontobel Holding AG are listed on the SIX Swiss Exchange. 31.12.2017 Vontobel held approximately CHF 246 bn of assets. Around 1600 employees worldwide provide first rate, customized services for clients with an international focus. The Vontobel families' close ties to the company guarantee our entrepreneurial independence. We consider the resulting freedom an obligation to assume social responsibility as well.

vontobel.com